Major questions from Investors (November, 2021)

- 1. The number of newly secured orders represent a continuous increase as stated in the third quarterly report. What is the forecast for newly secured orders in 2022 and how about the outlook for the macro environment and policies next year?
- 2. During the "14th Five-Year Plan" period, which types of projects the company expect will develop rapidly, especially in the urban sub-items, and which types of projects will have increased demand?
- 3. The state implements control over the real estate business. Does the company feel that the state's investment funds are transferred to infrastructure projects?
- 4. Will the restructuring of the layout of the company's investment business through longand short-term cycles affect the company's profitability?
- 5. What is the company's capital expenditure plan for the year?
- 6. Will the company increase the percentage of dividends?
- 7. Does the company have any equity incentive plan?
- 8. The company's research and development expenses have increased, is there any plan for the future?
- 9. How is the company's progress in respect of REITs? What is the company's subsequent plan for REITs?
- 10. How is the company's progress in the offshore wind power installation market? What is the company's market share and gross profit margin?

Communication Statistics

Attended 3 investor forums; had 3 daily meetings (including conference calls) with investors; replied 3 mail; replied to 23 investors' questions from E-interactive platforms; respond to investor's inquires through IR hotline dozens of time. There is no investor meetings since we were in the National Day Holiday and the Blackout Period in October.

